### **CONCERTO IS - DAMAN MENA**

#### **Factsheet December 2024**



#### **KEY FACTS**

| Investment Manager       | Daman Investments PSC |  |  |  |  |
|--------------------------|-----------------------|--|--|--|--|
| Strategy                 | Absolute Return       |  |  |  |  |
| Inception Date           | July 2020             |  |  |  |  |
| <b>Dealing Frequency</b> | Weekly                |  |  |  |  |
| Base Currency            | USD                   |  |  |  |  |
| Daman Sub-Fund Size      | 19.0 million          |  |  |  |  |
| Domiciliation            | Luxembourg            |  |  |  |  |

#### **RISK & REWARD PROFILE**



#### **PERFORMANCE (Class I)**

| 1 Month         | 1.0%  |
|-----------------|-------|
| 3 Months        | 2.5%  |
| 6 Months        | 8.0%  |
| YTD             | 11.0% |
| 1 Year          | 11.2% |
| Since Inception | 88.5% |

#### **KEY INFORMATION**

| Number of Holdings         | 37    |
|----------------------------|-------|
| P/E (1yr Fwd)              | 14.2  |
| P/B (1yr Fwd)              | 2.2   |
| Dividend Yield (% 1yr Fwd) | 3.3%  |
| ROE (% 1yr Fwd)            | 39.1% |

#### **CHARACTERISTICS (Class I)**

|                           | Since Inception |  |  |  |  |
|---------------------------|-----------------|--|--|--|--|
| Sharpe Ratio              | 1.6             |  |  |  |  |
| Annualized Volatility (%) | 7.7%            |  |  |  |  |
| Annualized Returns (%)    | 15.4%           |  |  |  |  |

#### **ASSET ALLOCATION**

| Equities                  | 75.5% |
|---------------------------|-------|
| Fixed Income              | 18.7% |
| Cash and cash equivalents | 5.9%  |

#### **TOP HOLDINGS**

| Salik                   | 5.5% |
|-------------------------|------|
| <b>Emaar Properties</b> | 4.3% |
| DEWA                    | 4.2% |
| NBK                     | 3.8% |
| Aramco 3.5 2070         | 3.7% |

#### **INVESTMENT OBJECTIVE**

Concerto IS Daman MENA (the "Daman Sub-Fund") investment objective is to achieve medium to long term capital appreciation with a high correlation to the MENA Region's broader markets including Turkey and Pakistan by investing primarily in securities of issuers listed in the MENA Region or listed outside of the MENA Region but deriving most of their revenues from the MENA Region.

#### **INVESTOR PROFILE**

The Daman Sub-Fund involves a high degree of risk and is suitable only for investors who fully understand and who can bear the risks of such an investment for an indefinite period and who can afford a total loss of their investment

#### **INVESTMENT STRATEGY**

The Daman Sub-Fund's investment strategy has two mutually exclusive pillars top-down and bottom-up for security selection. In the top-down strategy, the Investment Manager uses macro analysis to identify key mid-term structural themes which are defined as: global macro, demographics, country/sector and government reforms in the MENA region. These themes form the basis of idea generation. In the bottom-up strategy for selection of equity securities, the Investment Manager applies fundamental and opportunistic approaches to identify securities which can fall under any of the following mentioned buckets: high growth, deep value, high dividend yield, event driven. In the bottom-up strategy for selection of debt securities, the Investment Manager applies fundamental and opportunistic approaches to identify securities where market is overpricing risks and where spreads are expected to compress significantly over time. Extensive research is carried out on these securities taking into consideration credit ratings, duration, yield spreads, liquidity, and capital appreciation.

#### **INVESTMENT GUIDELINES**

The Daman Sub-Fund may invest:

- up to 10% of its assets in ADRs/GDRs
- up to 60% of its assets in P-Notes
- up to 10% of its assets in contingent convertible instruments ("CoCos")
- up to 10% of its Net Asset Value in units or shares of UCITS and/or other UCIs
- on a temporary basis up to 100% of its assets in cash or cash equivalent instruments

The Investment Manager will not invest more than:

- 50% of the Daman Sub-Fund's Net Asset Value in a single country
- 50% of the Daman Sub-Fund's Net Asset Value in a single sector
- 50% of the Daman Sub-Fund's Net Asset Value in debt instruments
- 30% of the Daman Sub-Fund's Net Asset Value in below investment grade debt instruments
- 33% of the Daman Sub-Fund's Net Asset Value in equities or equity related securities that are small cap stocks

#### **KEY RISK**

Capital invested is not guaranteed in any way. Investors may not receive back the full amount invested or any of their investment. Past performance is no guarantee of future results.

#### PERFORMANCE SINCE INCEPTION

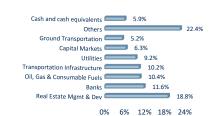


<sup>\*</sup>The performance data shown is for I (ACC) USD share class; Source Bloomberg

#### COUNTRY ALLOCATION

# Cash and cash equivalents 5.9% Turkey 2.5% Qatar 4.1% Kuwait 8.2% Cayman Islands 10.1% KSA 20.2% UAE 48.9% 0% 15% 30% 45% 60%

#### SECTOR ALLOCATION



<sup>\*\*</sup>The benchmark has a 60% weight reflecting the S&P Pan Arab Composite Net Total Return Index and a 40% weight reflecting the S&P MENA Bond Index. The benchmark is just for the illustrative purposes as Daman Sub-Fund does not have a mandate to track any benchmark.

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#### **MONTHLY PERFORMANCE DATA (Class I, %)**

|      | JAN  | FEB   | MAR  | APR   | MAY   | JUN   | JUL   | AUG   | SEP   | ОСТ   | NOV  | DEC   | TOTAL |
|------|------|-------|------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|
| 2020 | -    | -     | -    | -     | -     | -     | -     | 2.3%  | -1.0% | 2.3%  | 4.6% | 0.8%  | 9.3%  |
| 2021 | 2.6% | 1.0%  | 1.1% | 5.1%  | 2.5%  | 0.9%  | -0.8% | 4.3%  | 0.9%  | 4.9%  | 5.3% | 3.6%  | 36.0% |
| 2022 | 1.0% | 0.4%  | 5.0% | 5.2%  | -5.2% | -1.5% | 1.5%  | 1.3%  | -1.9% | 0.6%  | 0.8% | -0.4% | 6.5%  |
| 2023 | 1.6% | -1.7% | 1.5% | 2.1%  | -1.5% | 2.5%  | 2.7%  | -1.2% | 0.5%  | -1.0% | 0.7% | 1.0%  | 7.1%  |
| 2024 | 1.6% | 0.3%  | 1.4% | -0.8% | -1.9% | 2.2%  | 1.3%  | 1.3%  | 2.6%  | 0.0%  | 1.5% | 1.0%  | 11.0% |

#### SHARE CLASS INFORMATION

| Share<br>Class | Inception<br>Date | Subscription<br>Amount           | Deferred<br>Sales Fee | Management<br>Fee | Performance<br>Fee** | Exit Fee                                      | Туре           | Bloomberg<br>ID | ISIN         |
|----------------|-------------------|----------------------------------|-----------------------|-------------------|----------------------|---|----------------|-----------------|--------------|
| Class I        | 29 July 2020      | USD equivalent of EUR 1,000,000  | N/A                   | Up to 1.0%        | 15% p.a.             | N/A   | Capitalization | DAMENAI LX      | LU2010457112 |
| Class P        | 2 July 2020       | USD equivalent<br>of EUR 125,000 | N/A                   | Up to 2.0%        | 20% p.a.             | 4% if redeemed on or within the first 3 years | Distribution   | DAMMENA LX      | LU2010457039 |
| Class R        | 28 Sept 2023      | At least one share               | 4.0%                  | Up to 1.5%        | 20% p.a.             | As mentioned below*                           | Distribution   | DAMENAR LX      | LU2345982958 |

<sup>\*</sup> An exit fee will be charged on the redemption price of the Class R USD d Shares. This fee will vary depending on the time of redemption. 4% fee will be amortized by the Daman Sub-Fund for the first two years from the date of subscription. If a shareholder wishes to redeem Class R USD d Shares within the first two years from the relevant Valuation Day, he will be a charged a fee referable to the redeemed Shares not yet amortized by the Daman Sub-Fund. No exit fee is charged on redemptions on or after three years of the relevant Valuation Date.

#### Other Risks:

- Emerging Markets Risk: Investments in emerging markets, including the MENA Region, are subject to the risk of abrupt and severe price declines. Emerging markets are markets associated with a country that is considered by international financial organizations to have an "emerging" stock market. Such markets may be under-capitalized, have less-developed legal and financial systems or may have less stable currencies than markets in the developed world and may be impacted by political/economic instability
- Currency Risk: The Net Asset Value per Share of the Daman Sub-Fund will be denominated in USD, whereas the underlying investments of the Daman Sub-Fund may be acquired, directly or indirectly, in a range of currencies. Changes in exchange rates may therefore affect the Net Asset Value per Share
- Liquidity Risk: Emerging markets are less liquid and more volatile than the world's leading stock markets, and this may result in substantial fluctuations in the price of the Shares reflecting factors other than the fundamental attributes of the underlying investment

Complete information on the risks of investing in the Fund are set out in the Fund's prospectus.

#### **INVESTOR SEVICES**

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<sup>\*\*</sup> For each Performance Fee Calculation Period, the performance fee will be equal to fifteen percent (15%) for Class I USD Shares, twenty percent (20%) for Class P USD Shares and twenty percent (20%) for Class R USD Shares of the appreciation in the Net Asset Value per Share multiplied by the number of outstanding Shares of the relevant Class during the Performance Fee Calculation Period, above the High Water Mark (as defined below) per Share of that Class, provided that this appreciation is higher than a Hurdle Rate which is calculated as 3M SOFR + 3%. The hurdle rate is capped at 6%.